

1,000 V3D'S IN USE



John Bean V3D Image Aligners staged for shipment from Conway

Snap-on Acquisitions Make Full Shop Integration Today's Reality!

The John Bean Company, utilizing established Microsoft Windows® standards, has the capability today of supporting total shop integration needs. The Snap-on companies have a significant advantage since all the major parts of the integration puzzle are already under the Snap-on umbrella. With product names like Sun®, John Bean®, Mitchell®, Blackhawk®, Hein-Werner®, Hofmann®, Balcoe®, Brewco®, and Snap-on®, all the elements of a fully integrated service shop are already in play.

Bill McCall, Director of Store Systems for Sears, in a recent visit to John Bean's Conway facility indicated that he felt the John Bean integration capabilities were leading the industry. John Bean and Sears are jointly working on new shop integration concepts.

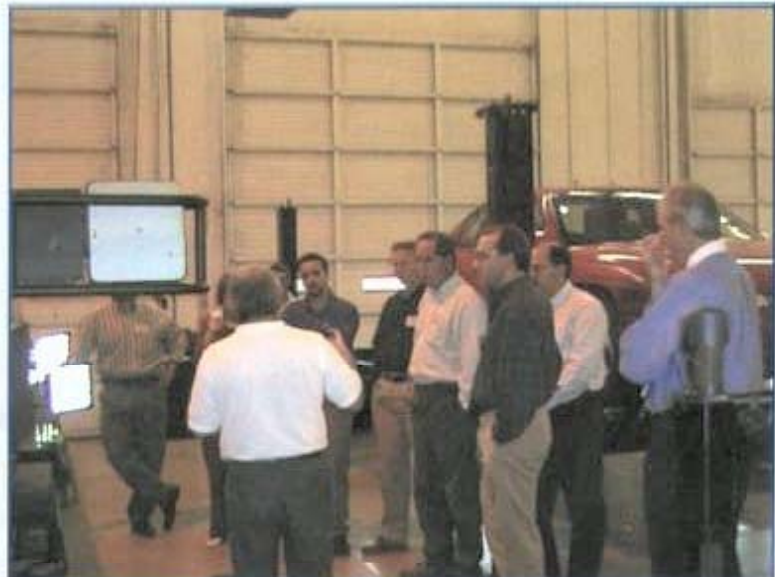
The momentum of John Bean V3D Image Aligner grew stronger each month of 1998 with the year ending with over 1,000 V3D's in use.

Word of mouth endorsements from V3D owners continued to build momentum throughout the year for this new, patented imaging technology.

Sears, after two years of in-store evaluations, has confirmed the increased productivity and lower maintenance cost benefits of imaging technology. George Hoffman, National Equipment Supply Buyer for Sears, has stated that his future Sears alignment purchases will only be Image Technology. A decision to expand into additional stores appears is eminent.

Tires Plus, an aggressive Midwest chain of 130 retail tire stores, has been so impressed with the results of the V3D machine that they are placing it into all new stores and store upgrades. Gary DeRusha, Head Coach of Retail Service Operations, indicates this new technology simply results in increased profitability per store. The increased speed of the V3D lets stores do free alignment checks that result in increased alignments and other service work.

Sears' Plant Visit



Keith Levy, George Hoffman, Bill McCall and Joel Livet of Sears at a recent visit to John Bean's Conway plant

V3D Accuracy Finds Factory Uses



Chevrolet S10 Pick Up Plant in Shreveport, Louisiana

Automotive manufacturing plants around the world are beginning to recognize the extreme accuracy and ease of use of the John Bean V3D Image aligner. Automotive manufacturing sites in the United States, Canada, Sweden, Belgium, Egypt, and Korea are already using the John Bean V3D aligner for quality control auditing to better assure proper alignment on the new vehicles coming out of their manufacturing plants.



John Bean V3D Audit Aligner in Shreveport Plant

Movable Camera Boom for Any Height Adjustments



Technician making alignment adjustments using the JBC V3D movable camera boom with the alignment lift in its full up position.

John Bean's new movable camera boom for the V3D aligner now lets the alignment technicians raise or lower the vehicles to make alignment adjustments at the most convenient working height. This unique capability is only available on the John Bean V3D Image Aligner.

V3D purchasers can choose between the fixed, goal post style, camera boom or the single post movable boom shown here.